

## **DE VACANCY – Country Sales & Business Development Manager Germany (m/f)**

**Location:** Remote – Germany

**Employment:** Full-time

**Sector:** Organic Food Ingredients (Pulses, Nuts, Seeds & Grains)

Pulsbio is a fast-growing European player in the organic food sector. From our headquarters in the Netherlands, we supply thousands of tons of certified organic ingredients each year to clients in over 20 countries. With a strong logistics network and high-quality standards, we are rapidly expanding our presence across Europe.

### **Your Role**

As **Country Sales & Business Development Manager Germany**, you will be the face of Pulsbio in the German market. You will:

- Build and maintain a solid customer portfolio.
- Identify new commercial opportunities and convert them into business.
- Represent Pulsbio at trade shows and during client visits.
- Collaborate closely with our Dutch back office for purchasing, logistics and quality documentation.
- Contribute directly to our European growth strategy.

### **What We Offer**

- A strong operational backbone: purchasing, logistics and quality are handled from the Netherlands, so you can focus on sales and relationships.
- An international, entrepreneurial environment with short communication lines.
- The opportunity to make a real impact in a growing organization.
- An attractive commission structure and room for growth.

### **What You Bring**

- Proven experience in B2B sales, preferably in the food or organic sector.
- Good knowledge of the German market and relevant networks.
- Fluent in German and English (Dutch is a plus).
- A proactive, independent and commercial mindset.