

ES VACANCY – Country Sales & Business Development Manager Spain (m/f)

Location: Remote – Spain

Employment: Full-time

Sector: Organic Food Ingredients (Pulses, Nuts, Seeds & Grains)

Pulsbio is a leading player in the organic food sector with a strong logistics network across Europe. From our headquarters in the Netherlands, we supply organic ingredients to customers in more than 20 countries. We are now entering a new growth phase in Spain.

Your Role

As **Country Sales & Business Development Manager Spain**, you will:

- Independently develop the Spanish market and identify new business opportunities.
- Build and maintain long-term relationships with customers and partners.
- Visit clients and trade shows to professionally represent Pulsbio.
- Coordinate commercial activities closely with our Dutch back office.
- Strengthen Pulsbio's market position in Southern Europe.

What We Offer

- A strong brand and professional team behind you.
- Full operational support from the Netherlands (purchasing, logistics, quality).
- Plenty of space for entrepreneurship and growth.
- An attractive commission structure and opportunities for advancement.

What You Bring

- Sales experience in the B2B food industry, preferably with organic products.
- Excellent knowledge of the Spanish market.
- Fluent in Spanish and English.
- A proactive, persuasive and result-driven attitude.