

FR VACANCY – Country Sales & Business Development Manager France (m/f)

Location: Remote – France

Employment: Full-time

Sector: Organic Food Ingredients (Pulses, Nuts, Seeds & Grains)

Pulsbio is a rapidly growing European supplier of organic ingredients. From our Dutch headquarters, we deliver thousands of tons of certified products each year to clients in over 20 countries. We are expanding our presence in France and are looking for a driven commercial professional to help us grow.

Your Role

As **Country Sales & Business Development Manager France**, you will:

- Actively develop the French market and build long-term customer relationships.
- Negotiate with buyers and food companies on prices, quality and volumes.
- Represent Pulsbio at client meetings and international trade shows.
- Work closely with our Dutch back office to ensure smooth execution and client satisfaction.
- Play a key role in growing our presence in Southern Europe.

What We Offer

- A professional structure that allows you to focus on sales and relationships.
- Strong logistics and quality support from the Netherlands.
- Autonomy and space to build a market.
- An attractive commission scheme and growth potential.

What You Bring

- Proven experience in B2B sales, ideally in the organic or food sector.
- Good knowledge of the French market and a relevant network.
- Fluent in French and English.
- A hands-on, entrepreneurial and commercial attitude.